



Following each employee



lotus  
COACHING

# Coaching

## INDIVIDUAL COACHING

During one-on-one coaching sessions, we will address your employees' personal or professional needs for improvement.

## TEAM BUILDING

When major changes occur, our team building expertise will help your team to cope with the transformation process; it will also help your team to forge a close bond based on a common vision.

## MONITORING

Assisting your retail teams "on the floor" is an underlying coaching rule, which will allow us to analyze on hand the individual strengths and areas for improvement of each member.

## COACHING PERFORMANCE

A tangible and operational solution destined to augment your employees' professionalism.

It is based on 4 underlying principles:

- Individual assistance "on the floor".
- Instant application of theoretical concepts.
- Elaboration of a specific and problem-relevant action plan.
- Intense Short-term follow-up.



Coaching is the art of revealing potentials and talents in order to guide the employee towards his true level of performance. LOTUS will assist your employees in finding a constant level of performance and well-being within their professional environment.



#### CERTIFIED COACHES

Certified by acknowledged institutions every coach develops an additional area of expertise such as NLP, MBTI, PROCESS COM, etc.



#### ETHIC

We are committed to 100% confidentiality, i.e. working in a non-judgmental manner according to LOTUS' ethical chart.



#### FIELD EXPERIENCE

Our coaching sessions are exclusively conducted by professionals with at least 10 years of experience in retail sales or management.



#### AVAILABILITY AND EXCLUSIVITY

Your coach will be able to assist you over the phone any time while a coaching session is in progress.

#### Your contact


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**lotus**<sup>™</sup>  
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A large, stylized graphic of a green leaf or petal, rendered in various shades of green, occupies the right side of the page. It has a pointed tip and a central vein-like structure.

« Le plus grand bien que nous puissions faire aux autres  
n'est pas de leur communiquer notre richesse,  
mais de leur révéler la leur. »

LAVELLE